

SUMMARY

Orchestrated over 20 end-to-end enterprise resource planning (ERP) implementations across 8 countries, specializing in the Microsoft ecosystem. Steered complex digital transformations from pre-sales strategy through blueprinting and execution, ensuring tailored operating models align with global business objectives. Pioneered the integration of Generative AI and Copilot into consulting methodologies, significantly accelerating project delivery and internal DevOps workflows. Currently spearheading a large-scale enterprise Field Service implementation as Enterprise Architect, governing a complex ecosystem of over 45 integrated applications and +300 Business Processes.

CORE COMPETENCIES

Core Industries	Retail, Field Service, Manufacturing and Oil & Gas
Key Skills	Strategic project planning, stakeholder management, team leadership, cross-functional collaboration, sales support, Business Process Management
Functional Knowledge	All Dynamics 365 Finance & Operations Modules Dynamics 365 Field Service Complex Integration Design and Dual Write Generative AI, Copilot and Open-Source AI Solutions. Broad Tech experience outside Microsoft Ecosystem
Technical Knowledge	Python, React, SQL, Tailwind, HTML, CSS and PHP
International Capabilities	3 fluent languages (Spanish, German and English) 8 countries implemented Spanish and Canadian Citizen

EDUCATION/CERTIFICATIONS

- **MCE** (Microsoft Certified Expert) – Dynamics 365: Finance and Operations Apps Solution Architect MB-700
- **FastTrack for D365** – Success by Design
- **Scrum Alliance** – Scrum Master
- **MCP** (Microsoft Certified Professional) – Dynamics 365 Finance MB-310
- **MCP** (Microsoft Certified Professional) – Dynamics 365 Supply Chain Management MB-330
- **MCP** – Dynamics 365 Core Finance and Operations MB-300
- **MCP** – Dynamics 365 Financial Management MB6-895
- **MCP** – Dynamics AX 2012 Financials & Dynamics AX Trade and Logistics

PROFESSIONAL EXPERIENCE

04/2023 – today	Hitachi Solutions Canada Ltd., Calgary, Alberta (Canada) Senior Solution Architect, Dynamics 365 <ul style="list-style-type: none">- Collaborating with top executives in Steering Committee meetings, providing valuable insights and contributing to strategic decision-making processes- Currently dedicated to a large enterprise Field Service implementation with over 45 applications in the role as Enterprise Architect- Implement Business Process Management (BPM) strategies for clients, facilitating internal process organization to ensure not only project success but also continuous improvement and organizational effectiveness long after deployment- Drive internal initiatives to refine implementation methodologies, harnessing AI and innovative technologies to optimize daily workflows- Play a pivotal role in elevating knowledge sharing across the organization, contributing to continuous improvement and expertise enhancement- Act as a dedicated mentor, guiding and supporting team members in their professional growth and project contributions- Shape the direction of projects by crafting blueprint strategy documents that align precisely with both business and IT requirements- Provide crucial sales support, leveraging in-depth knowledge to ensure solutions meet client needs and expectations- Additional Dual Write Integration projects between CRM and ERP and D365 Retail Point of Sale
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04/2021 – 04/2023	Hitachi Solutions Canada Ltd., Calgary, Alberta (Canada) Solution Architect, Dynamics 365 Finance & Operations <ul style="list-style-type: none"> - Led D365 Finance & Operations implementation projects, spearheading initiatives as Project Lead - Oversaw end-to-end project implementation, covering sales to post-launch support phases - Created strategic blueprint documents, aligning business and IT goals - Provided essential support in sales-related activities - Promoted internal knowledge enhancement, fostering organizational improvement - Served as a representative for consultants within Hitachi's community council - Advised various projects for multiple Hitachi Legal entities
08/2019 – 04/2021	Hitachi Solutions Canada Ltd., Calgary, Alberta (Canada) Senior Finance Consultant, Dynamics 365 Finance & Operations <ul style="list-style-type: none"> - Implement Dynamics 365 Finance and Operations as Finance Lead, addressing business requirements in line with product owner needs - Lead daily stand-ups, tracking project members' progress - Design customizations in D365 Finance and PowerApps/Microsoft Flow - Drive Hitachi's internal initiative to develop a business process repository
09/2017 – 08/2019	Hitachi Solutions Germany GmbH, Nürnberg (Germany) Senior Finance Consultant, Dynamics 365 Finance & Operations <ul style="list-style-type: none"> - Manage financial ERP roll-outs to European subsidiaries, specializing in retail processes
11/2016 – 09/2017	HSO Enterprise Solutions GmbH, Böblingen (Germany) Finance Consultant, AX 2012 <ul style="list-style-type: none"> - Developed Functional Design Documents, change requests, queries, and reports - Supported data migration engineers from a financial perspective, ensuring alignment in general ledger and subledgers - Imported data through DIF or Excel Add-In - Configured advanced bank and cash management settings, such as electronic payment (SEPA) and reconciliation (MT940) - Established an asset schedule based on subledger module financial transactions - Define data interfaces between ERP systems or third-party software - Replaced outdated ERP solutions like AX4.0 or DATEV - Developed controlling concepts for cost-performance calculations - Coach junior finance consultants and other employees on finance topics
03/2016 – 11/2016	HSO Enterprise Solutions GmbH, Böblingen (Germany) Junior Finance Consultant, AX 2012 <ul style="list-style-type: none"> - Conduct Key-User Training for Dynamics AX 2012 & D365 accounting & controlling processes and AR, AP, GL & FA modules - Advise and coach customers on optimizing management reporting (static and dynamic reporting) - Expertise in fixed assets management according to German laws (HGB) and fixed asset module parameterization - Identify business needs for budgeting and forecasting topics - Implement single Dynamics AX modules independently - Participated in the HSO Masterclass in Veenendaal (Netherlands)

Professional References

Professional references available upon request

Project References

Project references available under <https://lopez-coll.com/projects>