

J. Ignacio López Coll

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Senior Solution Architect , Microsoft Dynamics 365

Experienced as a Dynamics 365 Solution Architect, I've led teams to successfully put in place complicated ERP software solutions. In recent years, I've become an expert at managing whole projects, from leading teams and designing software solutions to making different systems work together smoothly.

My work covers projects across Europe, North America, and Central America, which shows I can adapt to different business situations. I'm good at listening and can tackle tricky problems well, which helps me sort out customer issues and find solutions that match their needs.

Outside of projects, I get involved in activities within the company that aim to improve the industry and strengthen the organization I'm part of as well as support the sales team in acquiring new clients.

Beyond my primary role, I am the founder of Plaza 365, a platform for sharing insights on Microsoft business applications. This initiative highlights my commitment to foster learning, innovation, and collaboration in our industry.

SUMMARY OF SKILLS AND EXPERIENCE

Successfully managed 20 End-to-End implementations (**D365FO, AX 2012 & AX 4**) and support projects for different industries with medium to complex functionality across multiple industries.

Key Skills

Strategic project planning, stakeholder management, team leadership, cross-functional collaboration, sales support.

Functional Knowledge

All Dynamics 365 Finance, SCM, Production, Retail modules.

Integration Design and Dual Write experience.

Generative AI for backlog creation and refinements.

Technical Knowledge

Azure DevOps, SharePoint, Python, React, AWS, SQL, HTML, CSS, PHP and X++.

International Capabilities

3 fluent languages (ES, DE and EN).

8 countries implemented.

Spanish Citizen & Canadian Permanent Resident.

EDUCATIONAL CREDENTIALS & CERTIFICATIONS

1. **MCE** (Microsoft Certified Expert) – Dynamics 365: Finance and Operations Apps Solution Architect
2. **FastTrack for D365** – Success by Design
3. **Scrum Alliance** – Scrum Master
4. **MCP** (Microsoft Certified Professional) – Dynamics 365 Finance MB-310
5. **MCP** – Dynamics 365 Core Finance and Operations MB-300
6. **MCP** – Dynamics 365 Financial Management MB6-895
7. **MCP** – Dynamics AX 2012 Financials & Dynamics AX Trade and Logistics

PROFESSIONAL EXPERIENCE

04/2023 – today

Hitachi Solutions Canada Ltd., Calgary, Alberta (Canada)

Senior Solution Architect, Dynamics 365 Finance & Operations

- Collaborate with top executives in steering meetings, providing valuable insights and contributing to strategic decision-making processes
- Drive internal initiatives to refine implementation methodologies, harnessing AI and innovative technologies to optimize daily workflows
- Play a pivotal role in elevating knowledge sharing across the organization, contributing to continuous improvement and expertise enhancement
- Act as a dedicated mentor, guiding and supporting team members in their professional growth and project contributions
- Shape the direction of projects by crafting blueprint strategy documents that align precisely with both business and IT requirements
- Provide crucial sales support, leveraging in-depth knowledge to ensure solutions meet client needs and expectations
- Responsible for a knowledge Database within the organization
- Additional DualWrite Integration projects between CRM and ERP and D365 Retail Point of Sale
- Project lead in D365 Finance & Operations Implementation projects

- 04/2021 – 04/2023 **Hitachi Solutions Canada Ltd., Calgary, Alberta (Canada)**
Solution Architect, Dynamics 365 Finance & Operations
- Lead D365 Finance & Operations implementation projects, spearheading initiatives as Project Lead
 - Oversee end-to-end project implementation, covering sales to post-launch support phases
 - Create strategic blueprint documents, aligning business and IT goals
 - Provide essential support in sales-related activities
 - Promote internal knowledge enhancement, fostering organizational improvement
 - Serve as a representative for consultants within Hitachi's community council
 - Offer assistance across various projects for multiple Hitachi Legal entities
- 08/2019 – 04/2021 **Hitachi Solutions Canada Ltd., Calgary, Alberta (Canada)**
Senior Finance Consultant, Dynamics 365 Finance & Operations
- Implement Dynamics 365 Finance and Operations as Finance Lead, addressing business requirements in line with product owner needs
 - Lead daily stand-ups, tracking project members' progress
 - Design customizations in D365 Finance and PowerApps/Microsoft Flow
 - Drive Hitachi's internal initiative to develop a business process repository
- 09/2017 – 08/2019 **Hitachi Solutions Germany GmbH, Nürnberg (Germany)**
Senior Finance Consultant, Dynamics 365 Finance & Operations
- Manage financial ERP roll-outs to European subsidiaries, specializing in retail processes
- 11/2016 – 09/2017 **HSO Enterprise Solutions GmbH, Böblingen (Germany)**
Finance Consultant, AX 2012
- Develop Functional Design Documents, change requests, queries, and reports
 - Support data migration engineers from a financial perspective, ensuring alignment in general ledger and subledgers
 - Import data through DIF or Excel Add-In
 - Configure advanced bank & cash management settings, such as electronic payment (SEPA) and reconciliation (MT940)
 - Establish an asset schedule based on subledger module financial transactions
 - Define data interfaces between ERP systems or third-party software
 - Possess basic PowerBI knowledge
 - Replace outdated ERP solutions like AX4.0 or DATEV
 - Participate in pre-sales activities, gathering business requirements
 - Assist customers in challenging situations (Customer Service)
 - Develop controlling concepts for cost-performance calculations
 - Coach junior finance consultants and other employees on finance topics
- 03/2016 – 11/2016 **HSO Enterprise Solutions GmbH, Böblingen (Germany)**
Junior Finance Consultant, AX 2012
- Conduct Key-User Training for Dynamics AX 2012 & D365 accounting & controlling processes and AR, AP, GL & FA modules
 - Advise and coach customers on optimizing management reporting (static & dynamic reporting)
 - Expertise in fixed assets management according to German laws (HGB) and fixed asset module parameterization
 - Identify business needs for budgeting & forecasting topics
 - Implement single Dynamics AX modules independently
- 01/2016 – 02/2016 **HSO Netherlands, Veenendaal (Netherlands)**
Master Class Participant
- Microsoft Dynamics AX training in logistics, project management and finance
 - Get in touched with sure step, prince II project methodology
 - Presentation- and conversation management trainings

09/2012 – 09/2015

Testo AG, Titisee-Neustadt (Germany)

Working Student

- Bachelor's thesis: "Analysis & Documentation of Appropriate Transfer Pricing Methods"
- Consultancy of Project Managers in implementing controlling systems
- Creation of Key Performance Indicators to evaluate the results of departments
- Controlling measuring system investigations in the field of Lean Management; particularly in Kaizen.

06/2014 – 09/2014

Instrumentos Testo S.A., Mataro (Spain)

Internship Semester

References

Professional references available upon request